

Yaskawa Electric has an active investor relations (IR) program that provides timely and fair information disclosures and uses comments we hear in our communications to improve business operations.

### The Concepts Behind Our IR Program

Yaskawa Group Corporate Activity Standards include stipulations that company information will be disclosed fairly and in a forthcoming manner, and that is the spirit upon which our IR program is based. We will intensify our efforts to improve corporate value and make management more transparent through continual disclosure of information.

### Promoting Understanding of Our Products through Day-to-Day Exchanges of Information, Factory Tours and More

The Yaskawa Group considers its IR program as a type of two-way communication with shareholders and investors, and it makes every effort to provide as many venues as possible for exchanges of views.

In FY2010, we made a total of 893 presentations to approximately 1,800 institutional investors, both in Japan and overseas. We also held briefings on the environmental energy business in September, in order to develop a deeper understanding of Yaskawa. In addition, we increased the number of factory tours, booth tours at exhibitions, and other such occasions where our products can be viewed in close proximity.



Environmental energy business briefing (September 2010)

To exchange information with foreign investors, with whom communication is usually difficult, we made trips overseas to visit them, took part in conferences hosted by securities firms and also conducted teleconferences.

We have also taken steps to enhance the information disclosed for shareholders and investors on the investor relations pages of our website.

The comments and opinions we receive from our shareholders and investors in the course of these IR activities are promptly shared in-house as feedback that we will use as contributions to the future improvement of corporate management and business operations.

### Returns to Shareholders

Our basic principles include providing stable and continual dividends to our shareholders, enriching our management base, and retaining earnings for future expansion of our business. In addition, we make our decisions based on overall consideration of factors such as our performance, the business environment, and our financial picture.

In the fiscal year ended March 2011, we paid an interim dividend of 2 yen per share. Together with the year-end dividend of 4 yen per share, the cash dividend for the year was 6 yen per share.

### Adoption of a Socially Responsible Investment (SRI) Index

The Yaskawa Electric Group has earned praise for its environmental, social and other CSR endeavors. Our stock has been a constituent of the "FTSE4Good Global Index," an international SRI index, since March 2004.



FTSE4Good

#### Major IR Activities in FY2010

- A financial results briefing
- Small meetings after the release of quarterly financial results
- Environmental energy business briefing
- Factory tours and IR presentations in Shanghai, China
- Visits to overseas investors (United States, United Kingdom, Hong Kong, Singapore)
- Conferences sponsored by securities firms



FY2010 financial results briefing (April 2011)