

# We build better partnerships and fulfill our corporate social responsibility together with our suppliers.

## Procurement Policy

We continually strive to improve our procurement system to ensure that the products we purchase meet our standards of quality, cost, and delivery, as well as to build relationships of mutual trust, cooperation, and true mutual benefit with our suppliers.

### Open Door Policy

We provide our suppliers an open-door policy and equal business opportunities on the basic condition of free competition in domestic and foreign transactions. We select our partners after a fair evaluation of their ability to meet our quality, delivery, price, service and environmental requirements.

### Fair Trade

We practice fair trade founded on a basic trade contract to ensure that both the Yaskawa Electric Group and our suppliers fulfill our respective social responsibility for compliance and environmental protection. We also evaluate our suppliers periodically, using the indices of quality, price, delivery, business conditions, and environmental requirements.

### Green Procurement

We formulate the Green Procurement Guidelines for the purpose of procuring materials with low environmental impact, and we work with our suppliers to protect the global environment. We also closely control hazardous substances following the environmental management system.

### CSR-based Procurement

Through fair trade that complies with corporate social responsibility (CSR) and the law, we work to build partnerships with our suppliers.

## Compliance with EU REACH Regulation

Yaskawa Electric has issued a revised version of the Green Procurement Guidelines and updated the green procurement system in order to ensure compliance with the EU REACH regulation.

We have also completed written agreements with our suppliers for cooperation with green procurement in accordance with the new Green Procurement Guidelines. Along with our suppliers, we are accelerating preparation for our new procurement system to accommodate EU REACH regulation.

## Briefings on Support for EU REACH Regulation

We consider the cooperation of our suppliers to be essential to ensuring compliance with EU REACH regulation. We held supplier briefings (see right) to obtain the understanding of suppliers regarding this company's policies and future compliance measures.

We appreciate that the participating suppliers indicated their understanding of the program and agreed to work with new green procurement activities.

## Briefings for Suppliers

Yaskawa Electric held a total of six briefing sessions at our Tokyo Plant and at the Head Office. The participants numbered 430 people from 310 companies.



Supplier briefing held at the Tokyo Plant